



GREYSTONE

Allegiant Real Estate Capital and Greystone Announce Strategic Partnership to Pursue Comprehensive Suite of CRE Debt Products

Partnership to Focus Initially on Multifamily and Skilled Nursing Properties

New York, NY – May 2 – Allegiant Real Estate Capital, LP (“Allegiant”), an SEC-registered investment advisor originating, acquiring and managing investments in senior mortgage loans, subordinate loans, preferred equity and securities secured by commercial real estate and Greystone & Co. Inc., a leading commercial real estate lending, investment, and advisory company, announced today that they have entered into a strategic partnership to collectively pursue a comprehensive suite of CRE debt products across the capital structure — mortgage, mezzanine and preferred equity — and across asset classes with an initial focus on multifamily and skilled nursing properties.

Through this new partnership, Allegiant will be able to access Greystone’s significant multifamily and skilled nursing product offerings as well as Greystone’s capital for co-investment opportunities, while Greystone will be able to capitalize upon Allegiant’s sourcing, underwriting, asset management and capital markets capabilities to further enhance its CRE product offering and capabilities.

“This partnership brings together our broad commercial real estate lending, trading and capital markets capabilities and expertise with Greystone’s deep real estate expertise, extensive product offerings and significant capital resources,” says Randy Reiff, Chief Executive Officer and Chief Investment Officer of Allegiant about the partnership. “This alliance enables Allegiant to further expand its product offering and provides us with a world class investment partner and additional source of capital for compelling opportunities within the multifamily and healthcare sectors.”

“We have long recognized and appreciate the deep talent that Randy and his team represent, and have always been happy to work with them,” said Stephen Rosenberg, founder and CEO, Greystone. “This new partnership brings together some of the best talent, products, creativity and unique capital that exist in the marketplace. We are thrilled to be working closely together and are confident this will be very successful.”

Allegiant Real Estate Capital was launched in September 2016 by its Chief Executive Officer and Chief Investment Officer, Randy Reiff, in connection with its spinoff from an affiliate of Cerberus Capital Management. Concurrent with its launch, Allegiant secured an advisory agreement with a financial services firm to deploy up to \$500 million of capital for investment in and management of commercial real estate debt opportunities.

About Allegiant Real Estate Capital LP

Allegiant is a commercial real estate investment management company that originates, acquires and manages first mortgage loans, mezzanine loans, B-notes, preferred equity and CMBS securities. Allegiant offers

borrowers a “one-stop” solution with the ability to offer customized commercial real estate debt investment strategies across the entire yield and risk spectrum.

About Greystone & Co., Inc.

Greystone is a real estate lending, investment and advisory company which consistently ranks as a top commercial lender, such as #1 by HUD in multifamily loan commitments for FY 2016. Greystone’s range of services includes commercial lending across a variety of platforms such as Fannie Mae, Freddie Mac, CMBS, FHA, USDA, bridge and proprietary loan products. Loans are offered through Greystone Servicing Corporation, Inc., Greystone Funding Corporation and/or other Greystone affiliates. For more information, visit www.greystone.com.

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